



## For Immediate Release

### Press Contacts:

Katherine Calvert  
Inovis  
(510) 965-4521  
[Katherine.calvert@inovis.com](mailto:Katherine.calvert@inovis.com)

Amy Ford  
Tourtellotte Consulting  
(508) 872-4245  
[media@tci9.com](mailto:media@tci9.com)

## Tourtellotte Consulting to Acquire Inovis' Sourcing Business

*Inovis to Extend Partnership by Awarding Strategic Business to  
Tourtellotte Consulting*

**FRAMINGHAM, MA and ATLANTA, GA – February 8, 2005** – Tourtellotte Consulting, a software development consulting company, and Inovis, a leading provider of business-to-business solutions and services, today jointly announced an agreement for Tourtellotte to acquire Inovis' sourcing business. This announcement comes just weeks after Inovis named Tourtellotte an outsourcing and reseller partner for this area of Inovis' business. This full realignment reflects Inovis' commitment to providing a long-term strategy for its sourcing customers and its confidence that Tourtellotte is the best company to deliver on that strategy. Inovis and Tourtellotte have jointly developed a comprehensive transition plan to ensure that client needs are met during the period of changeover.

"Tourtellotte's powerful methodology and domain expertise make them uniquely positioned to build on the existing product suite and provide new software solutions for our customers' supply chain processes," said Sean Feeney, President and Chief Executive Officer of Inovis. "By awarding our sourcing business to Tourtellotte, Inovis is providing our customers with a strategic partner

whose core strength is managing the complex and continuously evolving area of sourcing.”

“By placing a premium value on exceptional technical skills, we have always attracted teams of powerful programmers who, in combination with our business experts, have consistently delivered powerful results for our clients,” said Edward Tourtellotte, President of Tourtellotte Consulting. “This level of quality is reflected in our track record of increasing efficiencies in customers’ supply chains and providing immediate value to internal stakeholders. With the acquisition of Inovis’ sourcing business, we have the opportunity to serve a powerful customer base, and not only protect but significantly enhance customer investment in this business.”

Tourtellotte Consulting’s historical success is grounded in a highly responsive and results-driven methodology. Tourtellotte deploys teams with deep technical knowledge and user-centric design experience, allowing the company to develop technology that is both intuitive from a user’s standpoint and robust from a capabilities standpoint. The company also uses a highly iterative development process to integrate customer feedback early in the design process.

Edward Tourtellotte, President of Tourtellotte Consulting, brings a broad range of experience delivering custom development and systems integration for Fortune 500 clients. Joining Mr. Tourtellotte on Tourtellotte’s executive team is Cindy DiTullio. Ms. DiTullio has significant leadership experience in retail and operations including stints at Reebok, Staples, and Mast Industries division of The Limited. Her most recent position was as Vice President of Professional Services at QRS Corporation.

### **About Inovis**

Inovis is a leading provider of business-to-business solutions for global trading relationships. With more than 20 years of experience, Inovis enables

collaborative business processes and solves the complete B2B integration challenge for more than 20,000 customers and their trading partners. The company's comprehensive line of B2B software and managed services help companies speed transaction flows, synchronize product information and improve supply chain processes. For more information, visit [www.inovis.com](http://www.inovis.com).

### **About Tourtellotte Consulting**

Tourtellotte Consulting solves supply chain business problems with technology solutions. We are a software and services firm that partners with Fortune 500 corporations to automate complex processes and drive cost saving efficiencies. Tourtellotte Consulting uses its domain expertise, deep technical knowledge, and a disciplined consulting approach to optimize underperforming products and the processes that underlie them.

*Inovis is a trademark of Inovis, Inc.*

*All trademarks, product and company names are the property of their respective owners.*

# # #